

Frequently Asked Questions: 2025 Truterra® Registered Carbon Program with Indigo

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Program Overview

What is the 2025 Truterra® registered carbon program with Indigo?

The 2025 Truterra® registered carbon program with Indigo is part of the Indigo Ag, Inc. registry-certified carbon project and may provide financial incentives for carbon benefits generated by eligible farmers implementing new regenerative practices for the first time. Through a strategic collaboration with Indigo, this program’s eligible geographies and crop types may create expanded opportunities for farmers to engage through a Truterra-supported experience.

Eligible farmers will experience the hands-on support available through Truterra and Truterra network providers while potentially generating registry-certified credits from Indigo’s carbon project. As a potential benefit of this program, Truterra may pay eligible farmers in two stages, with an advance payment potentially coming after credit issuance and prior to the completion of credit sale. Once contracted, eligible fields will be committed to a minimum of 5 years of practice maintenance and data reporting following the contracted year. *See payments and contracting section below.*

How is this program different than previously launched programs from Truterra or Indigo?

- This program is generating registered carbon credits, which differs from previous Truterra® sustainability programs, and means there are specific processes that are required

by the registry such as practice evidence requirements, third-party verification, soil sampling, and registry certification.

- The 2025 Truterra® registered carbon program with Indigo may have different eligibility criteria and timelines compared to previously launched programs from either company.
- Farmers will engage in the 2025 Truterra® registered carbon program with Indigo utilizing the Truterra® MyPortal enrollment platform and Truterra-led data collection processes.
- Truterra network providers and/or the Truterra data coordination team will be able to support and assist farmers participating in the Truterra® registered carbon program with Indigo.
- Eligible farmers may have the opportunity to continue generating revenue from contracted fields in future years.
- Farmers will contract with Truterra and then complete a filing process within the Indigo Carbon Software.
- Farmer incentives will be based on a percentage of project-level average credit average selling price, and the percentage may differ from other program offerings previously launched.
- Truterra may distribute farmer incentives in two stages, meaning eligible farmers may receive an advance payment after credit issuance and prior to the completion of the credit sale.

Where is this program available?

This program is available in the following states: AL, AR, DE, FL, GA, IA, ID, IL, IN, KS, KY, LA, MD, MI, MO, MN, MS, NC, ND, NE, NY, OH, OK, OR, PA, SC, SD, TN, TX, VA, WA, WI.

In specific counties, some restrictions on practice eligibility may apply. See the common practice counties list(https://bit.ly/25TRCI_counties) for more details.

How can a farmer get involved in the 2025 Truterra® registered carbon program with Indigo?

- If farmers do not already have a Truterra® MyPortal account, they may start by completing the pre-enrollment form at Truterraag.com/enroll. Once the form is complete, farmers will be invited to create a Truterra® MyPortal account.
- Farmers or Truterra network providers may enter field boundaries and field-level data within Truterra® MyPortal to determine which, if any, fields may be eligible for currently available Truterra® sustainability programs.
- Farmers must complete enrollment for eligible fields within Truterra® MyPortal.

What is the timeline for this program?

- Enrollment: June 25, 2025, through September 2, 2025, or until program cap (400,000 acres) is met (whichever comes first)
- Data collection deadline: September 18, 2025
 - Farmers will be asked to provide anticipated harvest and yield for the 2025 crop year prior to September 18, 2025.
- Filing deadline: January 21, 2026
- Soil sampling & verification*: Spring 2026

- Estimated farmer payment: Payment(s) are anticipated to be made in 2027-2028, depending on timeline of project credit issuance and sale

*Applicable only for selected sites

Eligibility Criteria

What crops are eligible for the 2025 Truterra® registered carbon program with Indigo?

Eligible crops include barley, canola, corn, cotton, dry beans or peas, flax, hemp, millet, oats, peanuts, rye, grain sorghum or milo, soybeans, sugar beets, sunflowers, triticale, and wheat in CY2025.

Baseline data (the historical crop years required for data collection) must include eligible crops only, or alfalfa, or up to 2 years of fallow.

Is biomass removal allowed?

Biomass removal is allowed on cash crops (ex: corn silage). Cover crops may be grazed but may not be harvested for grain. For cover crops, the time from planting to termination must be more than 30 days.

Are long-term adopters eligible for this program?

Long-term adopters may be eligible for this program if they adopt a new eligible core practice in CY2025 and meet all other eligibility criteria. For counties where a core practice is considered common, as determined by county-level adoption rates, a supplementary practice must also be present. (*See common practice counties tech sheet (https://bit.ly/25TRCI_counties) & list of supplementary practices below*)

What practice(s) are required to be eligible for the Truterra® registered carbon with Indigo program?

Practice changes must be implemented in crop year 2025 on an eligible crop type. Practice changes are rotation-based, meaning adopting the practice on a new crop type may be eligible, even if the practice has been used in the same field on a different crop type in the past. At least one of the following core practices must be adopted on an eligible crop in the field in CY2025:

- Strip/no-till
- Use of cover crops
- Addition of a legume species to an existing cover crop mix

There may be some county-level restrictions where a core practice alone will not meet eligibility criteria. For counties where a core practice is considered common, as determined by county-level adoption rates, a supplementary practice must also be present. Refer to the common practice counties list (https://bit.ly/25TRCI_counties) for details.

Supplementary practices include:

- Cover crop enhancements (longer duration)
- Crop rotation enhancement (new cash crop introduced)

- Nitrogen enhancement (reduced number of applications, nitrification inhibitor or controlled release fertilizer, improved application method)

What does “rotation-based” mean in relation to eligible practice adoption?

“Rotation-based” means that the crop rotation of a field may have an impact on practice adoption eligibility. For a core practice to be considered eligible, it must be adopted for the first time on an eligible crop type in the field, regardless of historical adoption in the same field on a *different* crop type.

Example: If a farmer has historically been no-till for soybean crops in a field but conventional tillage for corn crops, switching to no-till on a corn crop in CY2025 would be an eligible core practice change in the field.

Crop Year	2021	2022	2023	2024	2025
Crop Type	Corn	Soybeans	Corn	Soybeans	Corn
Tillage Practices	Conventional	No-till	Conventional	No-till	No-till

If a farmer has used a nitrification inhibitor on a single pass of nitrogen application in the past, and then uses a nitrification inhibitor on 2 passes in 2025, does this management practice qualify?

An approved nitrification inhibitor product (see list at https://bit.ly/25TRCI_nitrogen) must be added to at least 50% of the total nitrogen fertilizer applied on the field. If the product has historically been added to ≤50% of the total nitrogen applied, the product may be added to 100% of total nitrogen applied to improve credit generation. If the product has historically been added to >50% of the total nitrogen applied, adding the product to additional nitrogen applied will not qualify.

Does a field have to maintain the practice every year after adoption?

Once contracted, an eligible practice change must be maintained within the enrolled field **on the contracted crop type** for the duration of the contracted period.

Example:

				Contracting Period					
				Contracting year	5-year maintenance & reporting period				
Crop Year	2022	2023	2024	2025	2026	2027	2028	2029	2030
Crop Type	Corn	Soybeans	Corn	Soybeans	Corn	Soybeans	Corn	Soybeans	Corn
Practice	No cover	No cover	No cover	Cover crop	No cover	Cover crop	No cover	Cover crop	No Cover

The field in this example contracted in CY2025 with cover crop adoption on soybeans being the eligible practice change and crop type. For the remainder of the contracting period, cover crops must be present when soybeans are planted in this field.

Practice Definitions

What are the definitions of core practices?

Strip/no-till:

- For this program, strip/no-till includes a single tillage pass that disturbs no more than 1/3 of the surface area (strip till), or a single pass (1-3 inches deep) of either seedbed preparation, post-planting cultivation, or fallow tillage. Speak to your Truterra representative if you have additional questions on qualifying tillage practices.

Use of cover crops:

- Cover crops must be planted in the eligible field for the first time on the eligible crop type. Cover crops must be planted across the entire enrolled field, and the cover crop must remain planted for a period of more than 30 days after planting.

Addition of a legume species:

- A legume species may be introduced as part of a new cover crop mix or added to an existing (previously used) cover crop mix at the time of seeding.

What are the definitions of supplementary practices?

Cover crop enhancement:

- Increased duration is achieved through delayed termination (≥ 7 days later than typical) or earlier planting (≥ 14 days earlier than typical)

Crop rotation enhancement:

- Addition of a new cash crop to the crop rotation without increasing the total annual fallow period

Nitrogen enhancements:

- Reduction in the number of nitrogen applications greater than 30 days before planting without increasing the total number of applications or increasing the total nitrogen applied.
- Addition of an approved nitrification inhibitor or controlled release fertilizer product to a synthetic fertilizer application while not increasing the total nitrogen applied compared to the crop-specific average on that field. The product must be added to at least 50% of the total nitrogen applied to that field. See approved product list (https://bit.ly/25TRCI_nitrogen).
- Improved nitrogen application method without increasing total nitrogen applied. Move 50% or more of total nitrogen fertilizer application to a lower impact application category while not changing the nitrogen product or increasing total nitrogen applied (lbs of nitrogen). Example: change from surface-applied to surface-applied & incorporated within 1 day.

Data Collection

Please refer the data collection tech sheet (https://bit.ly/25TRCI_data) for practice verification details and crop plan metric data points.

What does the data collection process entail?

Truterra will collect data using a spreadsheet. There will be one spreadsheet generated per farmer, which will contain the required data collection for all of the farmer's enrolled fields.

If applicable, the spreadsheet will be sent to the farmer's associated Truterra network provider. If the farmer is working directly with Truterra, the spreadsheet will be sent to the farmer.

The spreadsheet will include a tab for recording crop plan metrics and a tab to assign crop plans to fields. If applicable, network providers will work with farmers to populate the required data and then submit the completed spreadsheet to Truterra. Otherwise, the farmer will populate the data and then submit the spreadsheet to their Truterra representative.

In addition to the crop plan metric data, eligible farmers will be asked to submit evidence of each core practice adopted. Farmers may provide just one piece of evidence per practice during data collection. Additional evidence may be requested during the data QA process, which happens after data collection is complete and could be in process through early 2026.

What types of practice evidence are accepted?

Accepted forms of practice evidence vary by practice. Please refer to the data collection tech sheet (https://bit.ly/25TRCI_data) for details about accepted forms of evidence.

- Many file types will be accepted, including: .jpeg, .jpg, .png, .heif, .heic, .doc, .docx, .odt, .pdf, .xls, .xlsx, .csv, .txt, .eml, .ods, .avi, .hevc, .mov, .mp4, .m4v, .ogv, .webm, and .zip.
- Photo file size may not exceed 100mb.
- Farmers should return their practice evidence to their Truterra representative when they submit their data collection spreadsheet.

Contracting & Payment

What documents and/or agreements will eligible farmers be required to sign or complete?

Eligible farmers will complete three documents / agreements:

1. Grower agreement (similar to a traditional Truterra master services agreement)
2. Grower offer addendum (also sometimes referred to as the grower contract or program contract)
3. Grower filing

What commitments are farmers making when they sign the grower agreement?

The grower agreement defines how Truterra interacts with the farmer during their participation in this program. Among other things, this agreement defines how Truterra can use the farmer's data (both prior to and after a grower offer addendum is signed) including allowing Truterra and

Indigo to leverage farmer data to perform eligibility checks to determine the eligibility of the land. The agreement also outlines the requirements of the grower offer addendum. Farmers must complete signing the grower agreement to move forward with the next steps in the program. **Signing the grower agreement is not a guarantee of any kind. Only if an offer addendum is signed and a final file attestation is completed will a farmer be contracting their land in this program and be eligible for potential payment per the terms of the offer addendum.**

What commitments are farmers making when they sign the grower offer addendum?

Farmers who sign the grower offer addendum may be referred to as “contracted”. The “contracted year” refers to crop year 2025, while the “contracted period” refers to the contracted year plus the 5-year maintenance and reporting period.

Farmers that sign the grower offer addendum agree that for the contracted year (crop year 2025): 1) this program will be the sole and exclusive commercial sustainability program that a farmer’s field is enrolled in; and 2) all carbon attributes generated through the performance of the practices required in this program will belong exclusively to Truterra. Truterra will assign the benefits to Indigo. Participating farmers should review their grower offer addendum upon receipt for more details and instructions on where to find specific grower obligations.

Signing the grower offer addendum also means the farmer is committing to practice maintenance in the enrolled field(s) on the contracted crop type for a duration of 5 years (2026-2030), fulfilling annual data reporting requirements, and (if selected) participating in soil sampling and/or verification during the contracted period.

What commitments are farmers making when they complete the filing process?

By completing the filing process, farmers are confirming that the data submitted for the purposes of generating registered carbon credits is accurate and provides Indigo with the attestations required by the registry as a condition of issuing carbon credits.

What could be considered a practice reversal?

Reversals are defined by the registry requirements and are ultimately monitored and determined by Indigo.

If a practice is not maintained on the eligible crop type throughout the contracted period (which includes the 5-year maintenance & reporting period), it may be considered a practice reversal. If the practice is not maintained, the farmer may no longer be eligible for any outstanding or future payments, or future re-enrollment opportunities.

What is the incentive for eligible farmers participating in this program?

Eligible farmers will be paid 55% of the project-level average credit selling price on the quantity of credits generated by the farmer. Truterra may distribute farmer incentives in two stages, meaning eligible farmers may receive an advance payment after credit issuance and prior to the completion of the credit sale.

Potential payment examples (provided for illustrative purposes only):

Avg credit selling price <i>per metric ton</i>	Total payment <i>per metric ton</i>	Estimated advance payment <i>per metric ton</i>	Remaining payment <i>per metric ton</i>
\$40	\$22	\$20	\$2
\$50	\$27.50	\$20	\$7.50
\$60	\$33	\$20	\$13

Advance payment is at Truterra discretion, subject to change, and not guaranteed. If an advance payment is made, final payment to the farmer will be the difference between the sum of 55% of the average selling price and the advanced amount.

Miscellaneous

Who will see farmers' data and how will it be used?

Farmers should refer to the grower agreement for a full description of data ownership, privacy, usage, and rights associated with this program.

Truterra will manage data collection for the program. The crop plan metric data provided for each enrolled field will be shared with Indigo for program purposes including credit generation, issuance, and maintenance.

Who will communicate directly with farmers enrolled in this program?

All farmer communications related to program execution will be managed by Truterra and/or Truterra network providers. Farmers selected for soil sampling may be contacted by the third-party sampling company. Farmers selected for verification may be contacted by auditors or other representatives involved in the verification process.

Is soil sampling a requirement of this program?

Yes, the 2025 Truterra® registered carbon program with Indigo does require soil sampling, although not every farmer or field will be selected for sampling. After filing is complete for the project, Indigo will select a subset of enrolled fields to be sampled. The list of selected fields will be shared with Truterra. Truterra will notify selected participants via email, and farmers will receive a phone call from the third-party sampling provider approximately 24-48 hours prior to sampling.

If selected farmers have concerns related to field access or conditions, they should share those with their Truterra representative and/or the third-party sampler when they reach out.

What does verification entail?

A small subset of enrolled farmers may be selected for verification. Verification could include requests for documentation related to eligibility requirements and/or on-site visits.

When additional documentation is requested, an AD-1096 form will usually suffice. Truterra will communicate to the selected farmer exactly what type of document is needed to fulfil the request.

On-site visits generally entail a 30–45-minute conversation between the farmer and a third-party verifier to confirm the submitted data. Farmers selected for one of these conversations will receive a copy of the submitted data in advance. Field visits and/or equipment inspections may also be included in on-site visits, although farmers are not required to attend these portions of the visit.

Can farmers opt out of any portion of soil sampling or verification?

Selected farmers may not opt out of sampling or verification.

If a farmer no longer has access to an enrolled field that's been selected for soil sampling, they should communicate that information to their Truterra representative and an alternate location may be chosen.